



INTRODUCING

# SOLAR ENERGY SOLUTIONS

[www.vistaenergy.com.au](http://www.vistaenergy.com.au)



# WHY VISTA ENERGY FOR YOUR COMMERCIAL SOLAR PROJECT?

1

## EXPERIENCE

Vista Energy has a dedicated team of industry experts with over 10 years of solar experience, having managed commercial projects from end-to-end right across Australia.

2

## ANALYSIS & ENGINEERING

We determine the optimum Solar PV system based on site specifics, electricity consumption patterns, and your likely future requirements, including the scope for integration of battery storage.

3

## QUALITY HARDWARE

Vista Energy only uses high performance tried products from trusted, market-leading brands and suppliers. Inverters and panels have been tested for rugged environments with long warranties for ongoing peace of mind.

4

## EXPERT INSTALLATION

We take care of the end-to-end process of project delivery, including grid connection, hardware installation, commissioning and claiming of applicable rebates.

5

## ONGOING MAINTENANCE & MONITORING

Our team maintains and monitors your system to ensure the highest possible performance levels and minimal downtime.

## TIER 1 SUPPLIERS

---

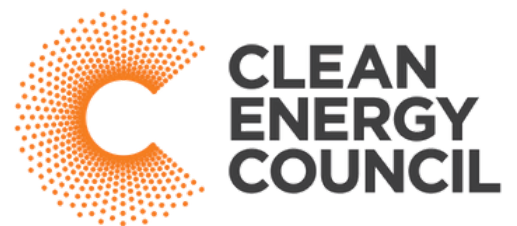
We work with the best of the best 'Tier 1' product suppliers to deliver outstanding results and ongoing security of performance and after sales service.



## EXPERT INSTALLATION AND ENGINEERING

---

- In-house Design and Engineering.
- CEC Accredited Solar Design and Installation.
- Strong risk management through project governance, audits and hazards management.



# FINANCING OPTIONS

---

## CAPEX

An outright purchase of a solar system offers the strongest financial returns, and with the long warranties of all products and Vista Energy's expert installation, you can be certain your investment is safe and will provide an acceptable return.

## POWER PURCHASE AGREEMENTS

A Power Purchase Agreement (PPA) is a financial solution to get you up and running with solar power, without any capital expense.

We'll install, own and operate the solar generating assets that deliver you clean and green power for the term of the agreement.

### MAIN BENEFITS OF PPA

- No upfront capital cost.
- Hassle-free solution.
- Keep your existing retail energy contract.
- Low risk.
- Top quality hardware.
- Minimise impact of power price fluctuations.
- All the benefits of being green.

## SOLAR FINANCE

Solar Finance is a popular option for commercial solar systems. Given the immediate returns, the system pays for itself without the need for any up-front payment. Finance options can be tailored to suit the needs of your business and are generally cash flow positive.

## END-TO-END SOLAR PROJECT MANAGEMENT

1

### POWER USE ANALYSIS

We assess your power consumption history and work with you to model an accurate picture of your future energy needs. We also discuss sustainability and carbon reduction plans in order to design solutions to best achieve your targets.

2

### SITE ASSESSMENT

We investigate your site to identify the suitability for a solar project and ensure the safe integration with the existing infrastructure. Potential hazards or required upgrades are identified to ensure all information is in hand, allowing us to design the ideal system to meet your business objectives.

3

### SYSTEM DESIGN & APPROVALS

Our CEC-accredited Designers and Engineers design the optimal solar system, utilising the best technology available to ensure ongoing performance and security. Site specific sunlight analysis is performed to project future performance expectations for years to come. Network and engineering approvals required prior to installation are factored into the total project pricing and managed by our team.

4

### INSTALLATION

Our CEC-accredited installation teams follow our site-specific safety management plans, and thoroughly report and re-assess plans as needed to ensure safety throughout the installation. Installation plans are discussed with you and onsite managers prior to commencement of work to ensure minimum business interruption.

5

### COMMISSIONING

Solar system commissioning is performed together with the local network authority, and training site management are trained for ongoing operation of the system.

6

### CONNECTIVITY

All systems are connected online for ongoing monitoring and control, with performance analysed by our support team.

7

### POST-INSTALLATION REVIEW

A post installation pack is provided to you with all support details, including monitoring and system performance dashboard login details. Additionally, our support team monitors ongoing performance to review with alongside projections over the project term. As the business energy needs change over time, each system is selected and designed with flexibility to grow with the site's new requirements.

8

### PERIODIC MAINTENANCE

Ongoing system maintenance is planned and arranged with you to maintain warranties and improve system life and performance. A well-maintained system will perform for many years to come, and deliver optimal ongoing results.



## CASE STUDY

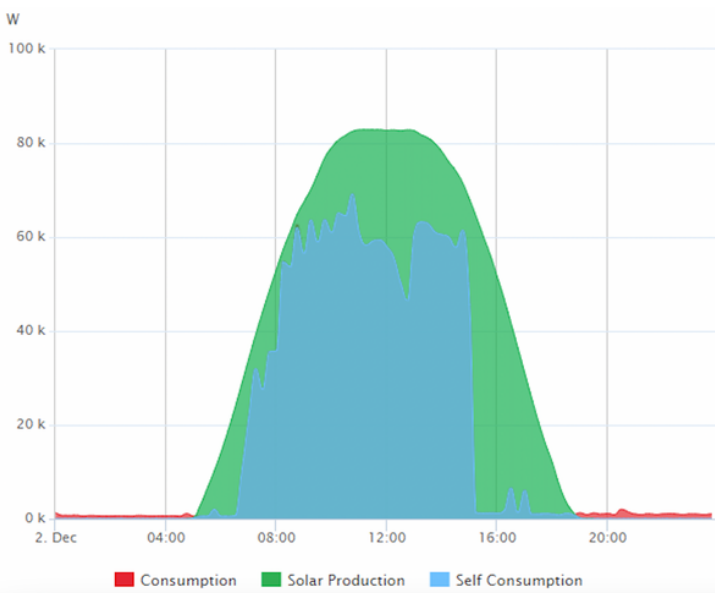
# 100KW SYSTEM 65% POWER SAVING 105 TONS CO<sup>2</sup> SAVED P.A.

The award-winning custom kitchen company, Zeel Kitchens, is another great Australian business reducing energy costs and going green with solar.

During the scoping of the project at Zeel Kitchen's Rockingham (WA) facility, Vista Energy recommended that factory operating hours be adjusted to maximise the effectiveness of the system. By delaying the start time just 1 hour, performance modeling suggested a significantly higher reduction in grid consumption - around 52% - over a 12-month period.

The project required upgrades to the property's connection to the power grid and Vista Energy's engineers worked with local power authority, Western Power, to design and deliver this solution, facilitating a smooth and successful installation and commissioning.

Client	Zeel Kitchens
Location	Rockingham, WA
Industry	Manufacturing
System Size	100kW
Solution Deployed	JA Solar Panels Solar Edge Inverters with Optimisers
Annual CO2 Reduction	105 tonnes per annum
Reduction in grid power	52%



*"Thanks to the team at VISTA for making the installation of our Solar Energy System so easy. Their process from start to finish was professional and seamless with no downtime or disruption to our business. Looking forward to the benefits of reducing our Electricity Bills whilst more importantly reducing our carbon footprint."*

# CORE CAPABILITIES

**Vista Energy delivers turnkey energy solutions services like no other.**

We work with our clients to deliver solutions that solve their energy challenges and remove their energy headaches.

## **ENERGY-AS-A-SERVICE**

Our purpose is to make it easy for every businesses to be economically & environmentally sustainable.

By taking a different view on the problem, Vista Energy has successfully developed a unique solution to the rising cost of energy.

We call it Energy-as-a-Service and we're creating an entirely new industry from it.

**Energy-as-a-Service** removes the technical, time, maintenance and financial barriers that prevent businesses from taking control of their rising energy costs and carbon footprint.



# TRUSTED BY

AIRBUS  
GROUP

ATOM

AUTO ONE

autoPRO  
PARTS PROFESSIONALS

BHP

BUNNINGS  
warehouse

Carey  
Baptist  
College

CARPET COURT  
FLOORING CENTRES

cast converters

Clark  
RUBBER

friendlies  
PHARMACY

LIVE THE TRUTH  
GEE LONG  
BAPTIST COLLEGE

GENESIS  
The Fitness Club for Everybody

IGA

jetts  
workout on your terms

John Hughes

lendlease

MANDURAH  
BAPTIST COLLEGE  
BE STRONG & COURAGEOUS



MIGHTY HELPFUL  
MITRE 10

MAXWELL  
& WILLIAMS  
DESIGNER HOMEWARES

PLUS  
fitness  
24/7

QBE

QUEST  
APARTMENT HOTELS

RED DOT

STM  
Building Smarter  
Communities  
STRATA TITLE MANAGEMENT

TRIBUTORS

Thingz

Tyrepower

UltraTune

 **VISTA**  
ENERGY DONE DIFFERENTLY

WE LOOK FORWARD TO BEING OF SERVICE

T: 1300 878 874 | [info@vistaenergy.com.au](mailto:info@vistaenergy.com.au)

[www.VistaEnergy.com.au](http://www.VistaEnergy.com.au)